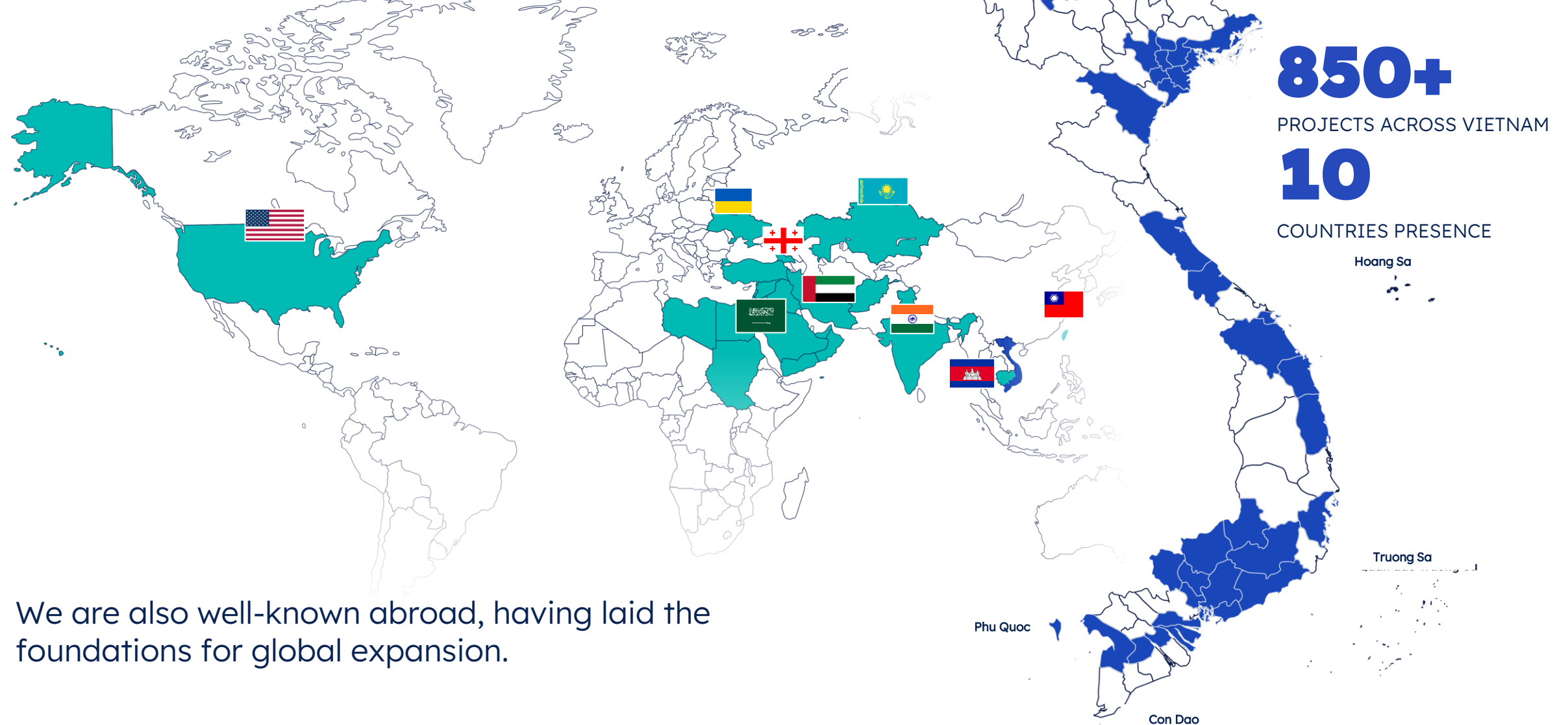




WE AIM TO BE RECOGNIZED AS
INDUSTRY LEADER

ABOUT COTECCONS

The choice No.1 of both FDI and Domestic clients



We are also well-known abroad, having laid the foundations for global expansion.

OUR GROUP STRUCTURE



FINANCIAL CAPACITY

With substantial financial potential and strict standards, Coteccons is always committed to safe construction, completing projects on schedule with outstanding quality.

We are confident of being the leading construction company in Vietnam.

TOTAL EQUITY:

9,502 Bn dong

TOTAL ASSETS:

34,687 Bn dong

As of March 31, 2026

TRANSACTION NAME:

**COTECCONS CONSTRUCTION
JOINT STOCK COMPANY**

STOCK CODE:

CTD



S&P Global
Ratings

FiinRatings
ENLIGHTEN THE MARKET

15.12.2025

Initial Issuer Credit Rating Announcement
Coteccons Construction Joint Stock Company

BBB+
Outlook: Stable

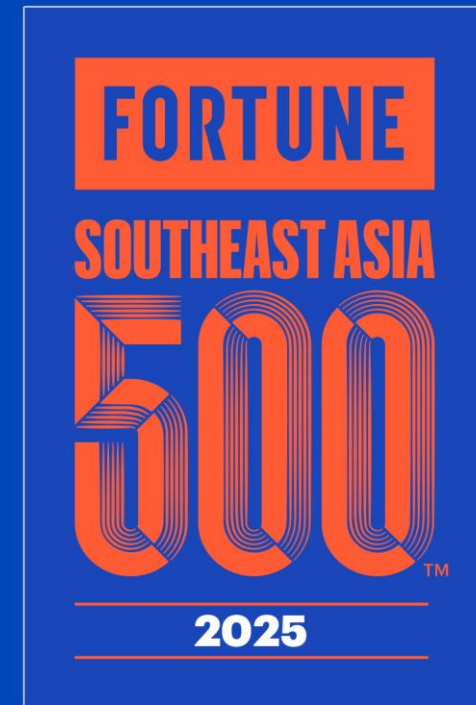


One of the 500

largest enterprises in Southeast Asia

as listed in the Fortune 500 ranking

↑ Up 72 ranks from 2024



*Fortune SEA 500 is an annual ranking by Fortune magazine (USA), honoring the 500 enterprises with the highest revenue in Southeast Asia.



The Era of National Rising

2026 INDUSTRY OUTLOOK

HIGHLIGHT & LOWLIGHT

**MATERIAL
VOLATILITY**

**LEGAL &
REGULATORY
BOTTLENECKS**

6-7% of GDP
USD 38B

Allocated to public
investment

USD 38-40B
Registered FDI inflows FC

40%
Urbanization rate

CAPITAL PRESSURE

**OVERSUPPLY
IN HIGH-END REAL
ESTATE & LACK OF
SOCIAL HOUSING**

COTECCONS 2025

THE BREAKOUT MOMENT

2021-2025 CAGR COMPARISON

CONSTRUCTION INDUSTRY*

7-9%



22%

CAGR IN THE NEXT 5 YEARS (2026 – 2030)

20% - 25%

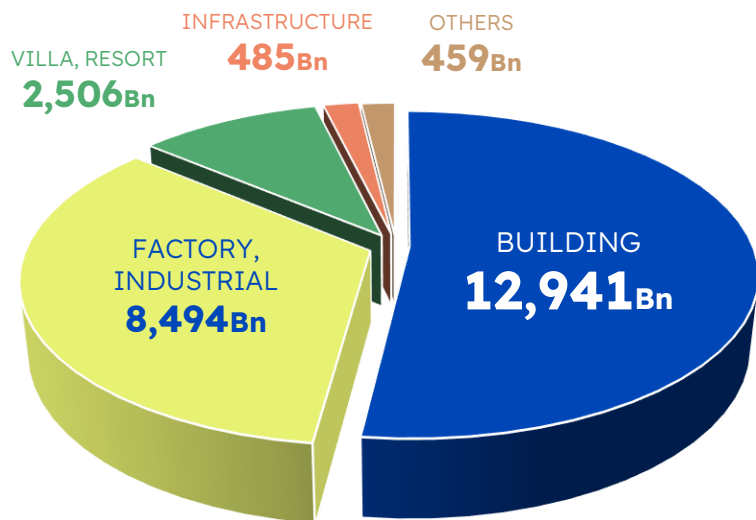
**Source: The Ministry of Construction, Dec 2024 & June 2025*

FY 2025 BUSINESS PERFORMANCE

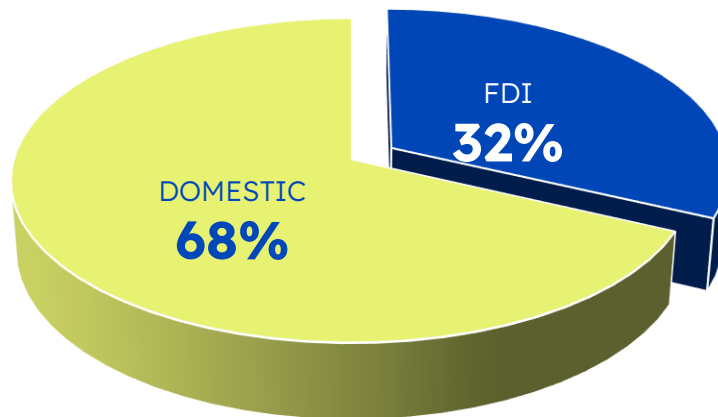
POSITIVE AND STABLE FINANCIAL HEALTH, HIGHEST PROFIT IN 5 YEARS

HIGHLIGHTED NUMBERS IN FY2025 (1/7/2024-30/6/2025)

REVENUE BY SEGMENTS



FDI & DOMESTIC PROJECTS



REPEAT SALES

76%

REVENUE

24,885 Bn

↑ **18.2%** YoY

PROFIT AFTER TAX

456 Bn

↑ **46.7%** YoY

GROSS PROFIT

815 Bn

↑ **14.4%** YoY

BACKLOG

35,353 Bn dong



PUBLIC INVESTMENT & INFRASTRUCTURE:
THE FIRST HARVEST



LONG THANH INTERNATIONAL AIRPORT
CẢNG HÀNG KHÔNG QUỐC TẾ LONG THÀNH



PHU QUOC APEC
ĐẠI DỰ ÁN APEC PHÚ QUỐC



PHU QUOC INTERNATIONAL AIRPORT
CẢNG HÀNG KHÔNG QUỐC TẾ PHÚ QUỐC



PVF STADIUM
SÂN VẬN ĐỘNG PVF



GIA BINH INTERNATIONAL AIRPORT
CẢNG HÀNG KHÔNG QUỐC TẾ GIA BÌNH



CAN GIO BRIDGE
CẦU CẦN GIỜ



TAIPEI TWIN TOWERS

(JUL 2025 ~ SEP 2028)

Second Tallest Buildings In Taiwan

Winning Bid price: ~ USD 6.5 million



HSINCHU COMPLEX PROJECT

(JUL 2025 ~ AUG 2028)

A New Multi-functional Complex

Winning Bid price: ~ USD 10 million



TAIPEI UNIVERSITY

(APR 2025 ~ JUN 2026)

GFA: 51,000 m²

Winning Bid price: ~ USD 23.4 million

A JOURNEY OF A THOUSAND MILES BEGINS WITH A SINGLE STEP





COTECCONS 2026

**LEAD BY EXCELLENCE
BUILD WITH PURPOSE**

FY 2026 TARGETS

REVENUE **30,000** Bn

GROSS PROFIT **1,291** Bn

PROFIT AFTER TAX **700** Bn

9M.FY2026 BUSINESS PERFORMANCE (1/7/2025-31/03/2026)

REVENUE

23,869 Bn

↑ **43% YoY**
~ 80% AOP

NET PROFIT AFTER TAX

642 Bn

↑ **152% YoY**
~ 92% AOP

BACKLOG (After Q3.FY2026)

65,500 Bn

Record-high backlog

EFFICIENT FINANCIAL INDICATORS

CASH POSITION

6,200 Bn

DEBT/EQUITY

74%

QUICK RATIO

1.00

CURRENT RATIO

1.38

Strong liquidity

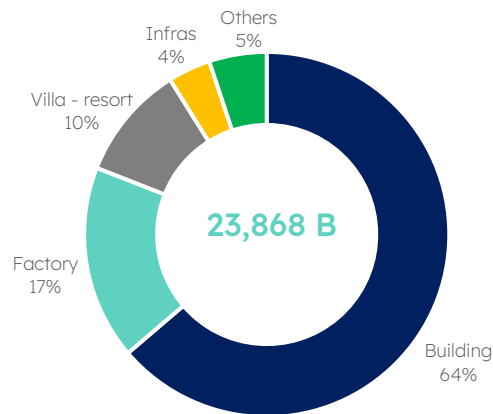
9M.FY2026 BUSINESS PERFORMANCE

Currency: VND

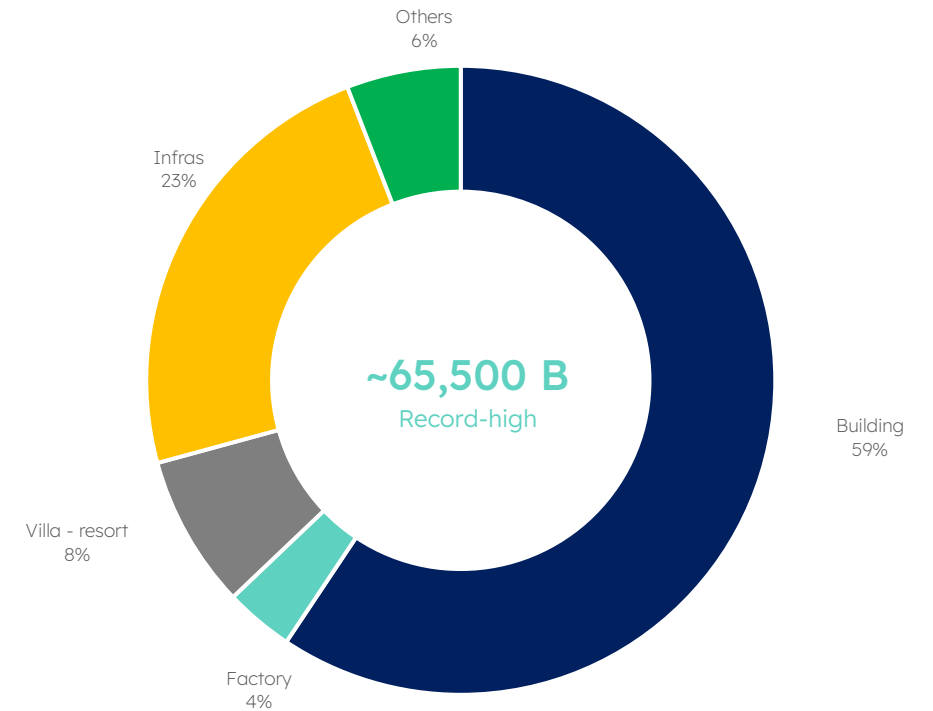
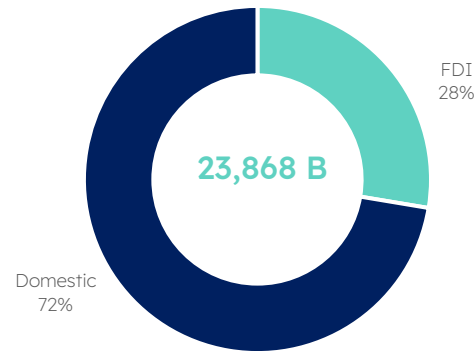
(1/7/2025-31/03/2026)

BACKLOG STRUCTURE

9M REVENUE STRUCTURE



9M REVENUE STRUCTURE



6 PRIORITIES OF STRATEGIC & CORE OBJECTIVES FOR FY2026

1

Develop strategic partnerships with key clients and the public sector to drive sustainable revenue growth.

2

Strengthen talent development and organizational capability to support scalable growth.

3

Secure international projects to reinforce global presence and strategic diversification with a future-ready revenue portfolio.

4

Effectively improve profit margin through cost optimization and responsible revenue scaling.

5

Enhance operational excellence across Safety, Digitalization, and Project Delivery capabilities.

6

Advance corporate branding to firmly establish the Company as the **INDUSTRY LEADER.**



OUR TEAM

BEING CONSISTENT WITH THE CORE VALUES

01
| **Safety & Quality**

02
| **Respect for people**

03
| **Integrity**

04
| **Passion**

05
| **Caring**

06
| **Courage to go beyond**

07
| **Innovation**

08
| **Customer focus**

09
| **Sustainability**



+500

Directors & Managers

+3,500

Engineers

OUR PARTNERS

**STRONG PARTNERSHIPS WITH TOP LEADING BRANDS
IN THE CONSTRUCTION INDUSTRY**

WE PROVIDE JOBS FOR

40,000+

Workers

2,500+

Vendors/Subconstructors



**THE LARGEST POOL OF
SUBCONTRACTORS, SUPPLIERS
& WORKERS MOBILIZATION**

OUR BUSINESS CONDUCT



01

**ANTI – BRIBERY
AND CORRUPTION**

02

**ANTI
– DISCRIMINATION**

03

**ANTI
– CHILD LABOUR**

04

**ANTI
– SEXUAL HARASSMENT**

SUSTAINABILITY IN CONSTRUCTION

Coteccons has steadfastly followed our path with strategic priorities. With our long-term, unique, and sustainable competitive advantages, we have gradually changed the mindset about strategic vision, aiming to bring positive values to the construction industry while following the principles of transparency, professionalism, and harmonization among the stakeholder values.

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**PROJECTS ACHIEVED
LEED CERTIFICATIONS**



OUR ACTIONS



4 SEASONS:
81.930 GIFTS
26.423 HEALTH CHECKS

Xây Tết



MID-AUTUMN ESG PROGRAM
10.450 GIFTS

GREENHOUSE GAS INVENTORY
100% CONST. SITES



WORKER'S HEALTHCARE PROGRAM
311 WORKERS
16 CONST. SITES

AFFORESTATION
33.063 TREES PLANTED



INDUSTRY LEADER

RECOGNITION FROM SOCIETY & INSTITUTIONS

**LARGEST
CONSTRUCTION
VIETNAM COMPANY**
RANKED IN FORTUNE
SOUTHEAST ASIA 500



VNR500 - TOP 500 DOANH NGHIỆP LỚN NHẤT VIỆT NAM

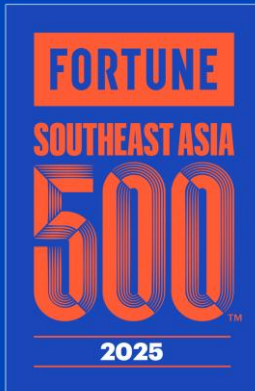


**TOP 10
BEST CORPORATE
GOVERNANCE**



One of the 500
largest enterprises in Southeast Asia
as listed in the Fortune 500 ranking

↑ Up 72 ranks from 2024



*Fortune SEA 500 is an annual ranking by Fortune magazine (USA), honoring the 500 enterprises with the highest revenue in Southeast Asia.



**NO. 01
CONTRACTOR
IN VIETNAM**



**TOP 20
VIETNAM
SUSTAINABILITY
INDEX**





WHERE THE TRUST AND REPUTATION
ARE BUILT AND CONVINCED BY

FDI & DOMESTIC CLIENTS

FDI PROJECTS



SYCAMORE



MIDORI PARK THE TEN



GAMUDA EATON PARK



KEPPEL RIVIERA POINT 1C



LEGO MANUFACTURING



PANDORA



FOXCONN



MAPPLETREE



SUNTORY PEPSICO LONG AN



LOGOS BAC NINH



VIET ITALY STEEL



IXORA 2

DOMESTIC PROJECTS



LANDMARK 81



METROPOLE 14



GLOBAL CITY



SUN BA NA HILLS



ECOPARK SKY FOREST



DIAMOND CROWN



MIK TAY MO



APEC PHU QUOC



TTC PLAZA



OPERA HOUSE



MASLIGHT TOWER



HOA PHAT DUNG QUAT



TOGETHER, WE ARE BUILDING FUTURES

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